



North American Steel Alliance, NASA, welcomes T&W Steel Co., Inc. as its newest Member/Owner. T&W was founded in Lee's Summit, MO, a suburb of Kansas City, in 1983. The company was formed by Terry & William Homan, father and son. After the death of both, Gary Hill & W.L. Pointer then purchased the company in 2001. Following this

change in leadership, T&W has achieved continuous 20% growth, year over year.



THE INDEPENDENT ADVANTAGE.

T&W Steel Co. is a customer oriented steel service center with a promising vision of the future. The T&W knowledgeable and talented sales team has over 100 years of successful customer relations - customer needs do not go unsatisfied. The sales team at T&W Steel takes pride in providing big time steel company inventory and delivery service with small town values from Eastern Kansas through Central Missouri.

Utilizing state of the art machinery T&W handles all orders from the largest to the smallest. Their sales team provides personal attention to customer needs through the entire steel and metal purchase experience. T&W services include shearing, saw cutting, press brake, sheet rolling, plasma and flame cutting. (See *T&W materials and services* [here](#).)



T&W Steel strives to set the industry standard one satisfied customer at a time and continues to be "proactive" not "reactive" assessing and providing second to none customer service. Kenny Rusche, Sales Manager and T&W President, explains the company's proactive approach as, "A sales team that works hard to develop strong relationships with the customer to the point of understanding the customers' finished product. T&W can look ahead to anticipate our customer's future needs. We work closely with our manufacturing customers to explore better metal alternatives."

